Terrorism Risk Insurance:
Issue Analysis and Overview of Current Program

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Summary

Prior to the September 11, 2001, terrorist attacks, coverage for losses from such attacks was normally included in general insurance policies without specific cost to the policyholders. Following the attacks, such coverage became very expensive if offered at all. Because insurance is required for a variety of transactions, it was feared that the absence of insurance against terrorism loss would have a wider economic impact. Terrorism insurance was largely unavailable for most of 2002, and some have argued that this adversely affected parts of the economy.

Congress responded to the disruption in the insurance market by passing the Terrorism Risk Insurance Act of 2002 (TRIA; P.L. 107-297). TRIA created a temporary three-year Terrorism Insurance Program in which the government would share some of the losses with private insurers should a foreign terrorist attack occur. This program was extended in 2005 (P.L. 109-144) and 2007 (P.L. 110-160). The amount of government loss sharing depends on the size of the insured loss. In general terms, for a relatively small loss, private industry covers the entire loss. For a medium-sized loss, the federal role is to spread the loss over time and over the entire insurance industry; the government assists insurers initially but then recoups the payments through a broad levy on insurance policies afterwards. For a large loss, the federal government would cover most of the losses, although recoupment is possible in these circumstances as well. Insurers are required to make terrorism coverage available to commercial policyholders, but TRIA does not require policyholders to purchase the coverage. The prospective government share of losses has been reduced over time, but the 2007 reauthorization expanded the program to cover losses from acts of domestic terrorism. The TRIA program is currently slated to expire at the end of 2014.

The specifics of the current program are as follows: (1) terrorist act must cause $5 million in insured losses to be certified for TRIA coverage; (2) the aggregate insured losses from a certified act of terrorism must be $100 million in a year for the government coverage to begin; and (3) an individual insurer must meet a deductible of 20% of its annual premiums for the government coverage to begin. Once these thresholds are passed, the government covers 85% of insured losses due to terrorism. If the insured losses are under $27.5 billion, the Secretary of the Treasury is required to recoup 133% of government outlays. As insured losses rise above $27.5 billion, the Secretary is required to recoup a progressively reduced amount of the outlays. At some high insured loss level, which will depend on the exact distribution of losses, the Secretary would no longer be required to recoup outlays, but retains the discretionary authority to do so.

Since TRIA’s passage, the private industry’s willingness and ability to cover terrorism risk have increased. According to industry surveys, prices for terrorism coverage have generally trended downward, with approximately 60% of commercial policyholders purchasing coverage over the past few years. This relative market calm has been under the umbrella of TRIA coverage, and it is unclear how the insurance market would react to the expiration of the federal program.

In the 113th Congress, five bills (H.R. 508, H.R. 1945, H.R. 2146, S. 2244, and H.R. 4871) have been introduced to amend the TRIA statute. S. 2244 passed the Senate on a vote of 93-4 on July 17, 2014. H.R. 4871 was reported by the House Financial Services Committee on July 16, 2014. Both bills would extend the TRIA program, but have a number of differences, particularly the length (seven years for S. 2244 vs. five years for H.R. 4871) and the program trigger (remaining at $100 million in S. 2244 vs. increasing to $500 million for non-Nuclear, Chemical, Biological, or Radiological [NCBR] terrorist events in H.R. 4871).
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Introduction

Prior to the September 2001 terrorist attacks on the United States, insurers generally did not exclude or separately charge for coverage of terrorism risks. The events of September 11, 2001, changed this as insurers realized the extent of possible terrorism losses. Estimates of insured losses from the 9/11 attacks are over $40 billion in current dollars, the largest insured losses from a non-natural disaster on record. These losses were concentrated in business interruption insurance (34% of the losses), property insurance (30%), and liability insurance (23%).

Although primary insurance companies, those who actually sell and service the insurance policies bought by consumers, suffered losses from the terrorist attacks, the heaviest insured losses were absorbed by foreign and domestic reinsurers—the insurers of insurance companies. Because of the lack of public data on, or modeling of, the scope and nature of the terrorism risk, reinsurers felt unable to accurately price for such risks and largely withdrew from the market for terrorism risk insurance in the months following September 11, 2001. Once reinsurers stopped offering coverage for terrorism risk, primary insurers, suffering equally from a lack of public data and models, also withdrew, or tried to withdraw, from the market. In most states, state regulators must approve policy form changes. Most state regulators agreed to insurer requests to exclude terrorism risks from commercial policies, just as these policies had long excluded war risks. Terrorism risk insurance was soon unavailable or extremely expensive, and many businesses were no longer able to purchase insurance that would protect them in future terrorist attacks. Although the evidence is largely anecdotal, some were concerned that the lack of coverage posed a threat of serious harm to the real estate, transportation, construction, energy, and utility sectors, in turn threatening the broader economy.

In November 2002, Congress responded to the fears of economic damage due to the absence of commercially available coverage for terrorism with passage of the Terrorism Risk Insurance Act (TRIA). TRIA created a three-year Terrorism Risk Insurance Program to provide a government reinsurance backstop in the case of terrorist attack. The TRIA program was amended and extended in 2005 and 2007. Following the 2007 amendments, the TRIA program is set to expire at the end of 2014. (A side-by-side of the original law and the two reauthorization acts is in Table 1.)

The executive branch has been skeptical about the TRIA program in the past. Bills to expand TRIA were resisted by then-President George W. Bush’s Administration, and previous presidential budgets under President Obama called for changes in the program that would have had the effect of scaling back the TRIA coverage. Congress declined to act on these budgetary

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6 See, for example, Office of Management and Budget, Analytical Perspectives, Budget of the United States, Fiscal (continued...)
proposals at the time and no such legislative proposals were contained in the President’s FY2013 or FY2014 budget proposal. The FY2015 budget “proposes to extend the Terrorism Risk Insurance Program and to implement programmatic reforms to limit taxpayer exposure and achieve cost neutrality”7 but does not detail what these reforms might be.

The insurance industry largely continues to support TRIA,8 as do commercial insurance consumers in the real estate and other industries that have formed a “Coalition to Insure Against Terrorism” (CIAT).9 Not all insurance consumers support renewal of TRIA, however, with the Consumer Federation of America questioning the need for the program.10

Although the April 2013 bombing in Boston was termed an “act of terror,” by the President,11 whether the bombing is considered as such under TRIA depends on a certification by the Secretary of the Treasury in conjunction with the Attorney General and the Secretary of State. Such certification has not been issued. The Massachusetts Department of Insurance has collected information on insured losses from the Boston bombing and the losses from TRIA covered lines of insurance appear to be under the $5 million threshold established in the act.12 (See precise criteria under the TRIA program on page 6.)

TRIA in the 113th Congress

The Terrorism Risk Insurance Act of 2002 Reauthorization Act of 2013 (H.R. 508)

Representative Michael Grimm along with nine cosponsors introduced H.R. 508 on February 5, 2013. The bill is a reauthorization of the existing TRIA program that would extend the program five years, until the end of 2019. It would also extend the deadline for mandatory recoupment seven years, until September 30, 2024. The bill has been referred to the House Committee on Financial Services.

(...continued)

9 See the CIAT website at http://www.insureagainstterrorism.org.
12 According to information provided by the Massachusetts Department of Insurance to the Congressional Research Service (CRS), the incurred losses on TRIA-eligible lines of insurance totaled approximately $2.6 million as of August 2013, with $1.2 million of this having been paid out. Estimated health insurance losses totaled more than $20 million; health insurance, however, is not covered under TRIA.
The Fostering Resilience to Terrorism Act of 2013 (H.R. 1945)

Representative Bennie Thompson along with one cosponsor introduced H.R. 1945 on May 9, 2013. The bill would extend the expiration date of the program 10 years, until the end of 2024, and would extend the deadline for mandatory recoupment seven years, until September 30, 2024. The Secretary of Homeland Security would be added as the lead authority responsible for certifying an act of terrorism and required to provide information and reports on terrorism risks and best practices to foster resilience in the face of terrorism. The Secretary of the Treasury would remain in the certification process but as a concurring party, not the lead authority, and the program in general would remain under the authority of the Treasury. H.R. 1945 has been referred to the House Committee on Financial Services and the House Committee on Homeland Security.

Terrorism Risk Insurance Program Reauthorization Act of 2013 (H.R. 2146)

Representative Michael Capuano along with 20 cosponsors introduced H.R. 2146 on May 23, 2013. The bill is a reauthorization of the existing TRIA program that would extend the program 10 years, until the end of 2024, as well as extend the deadline for mandatory recoupment 10 years, until September 30, 2027. In addition, the President’s Working Group on Financial Markets is to continue filing reports on the market conditions, with reports required in 2017, 2020, and 2023. The bill has been referred to the House Committee on Financial Services.

Terrorism Risk Insurance Program Reauthorization Act of 2014 (S. 2244)\(^{13}\)

Senator Charles Schumer along with eight cosponsors introduced S. 2244 on April 10, 2014. The bill would extend the current TRIA program seven years, until December 31, 2021, as well as decrease the federal loss sharing amount and increase the amount to be retained by the industry and recouped by the government. The Senate Committee on Banking, Housing, and Urban Affairs marked up S. 2244 on June 3, 2014, and ordered the amended bill favorably reported on a vote of 22-0.\(^{14}\) The full Senate took up the bill on July 17, 2014, amending it and passing it on a vote of 93-4.

S. 2244 as passed by the Senate would decrease the federal loss sharing gradually from 85% to 80%. It would increase the insurance marketplace aggregate retention amount by $2 billion per year until it reaches $37.5 billion from the current $27.5 billion, extend the various dates for mandatory recoupment by seven years, and increase the amount to be recouped to 135.5% of federal payments compared with the current 133%. Treasury would be required to issue a study on improving the certification process and final rules governing the process. GAO would be required to issue a study on the viability of upfront premiums. S. 2244 as passed also would create an advisory committee on risk-sharing mechanisms. In addition to these provisions related to terrorism risk insurance, it also included a section relating to the membership of the Federal Reserve Board of Governors and a second title nearly identical to the text of the National

\(^{13}\) For more detail on S. 2244 and other legislation see CRS Report R43619, Terrorism Risk Insurance Legislation: Issue Summary and Side-by-Side Analysis, by Baird Webel.

\(^{14}\) The written report (S.Rept. 113-199) was filed on June 26, 2014.
Association of Registered Agents and Brokers Reform Act, which previously passed the full Senate as Title II of S. 1926 and the House of Representatives as H.R. 1155.\textsuperscript{15}

TRIA Reform Act of 2014 (H.R. 4871)\textsuperscript{16}

H.R. 4871 was introduced by Representative Randy Neugebauer and one cosponsor on June 17, 2014. The bill would extend the TRIA program five years while generally reducing the government’s exposure to future TRIA losses, increasing post-event recoupment, and making several other changes to the program. Among the provisions are

- gradual reduction of federal share of losses from 85% to 80%;
- gradual increase in program trigger from $100 million to $500 million;
- increase in the maximum of the mandatory recoupment amount to the total of insurer deductibles under the program (currently approximately $36 billion) and removal of a provision that decreases mandatory recoupment in the case of very large attacks;
- increase to mandatory recoupment from 133% to 150% of the federal share of losses;
- separate treatment of Nuclear, Chemical, Biological, and Radiological (NCBR) terrorist attacks with lower trigger ($100 million) and higher federal loss sharing (85%).

The House Committee on Financial Services marked up H.R. 4871 beginning June 19, 2014, and ordered the bill favorably reported on June 20, 2014, by a vote of 32-27.\textsuperscript{17} During the markup, a second title was added containing the text of the National Association of Registered Agents and Brokers Reform Act (H.R. 1155), which previously passed both the committee and the full House of Representatives.\textsuperscript{18} The committee rejected a substitute amendment by Representative Maxine Waters, which would have replaced the text with a straightforward 10-year reauthorization of the current program, on a vote of 27-31.

Congressional Hearings

The House Committee on Financial Services and the Senate Committee on Banking, Housing, and Urban Affairs have held hearings on terrorism insurance, including the following:

\textsuperscript{15} For more information see CRS Report R43095, \textit{Insurance Agent Licensing: Overview and Background on Federal “NARAB” Legislation}, by Baird Webel.
\textsuperscript{17} H.Rept. 113-523 was filed on July 16, 2014.
\textsuperscript{18} For more information see CRS Report R43095, \textit{Insurance Agent Licensing: Overview and Background on Federal “NARAB” Legislation}, by Baird Webel.
• “Reauthorizing TRIA: The State of the Terrorism Risk Insurance Market, Part II,” Senate Committee on Banking, Housing, and Urban Affairs, February 25, 2014.\textsuperscript{19}

• “The Future of Terrorism Insurance: Fostering Private Market Innovation to Limit Taxpayer Exposure,” House Financial Services’ Subcommittee on Housing and Insurance, November 13, 2013.\textsuperscript{20}

• “Reauthorizing TRIA: The State of the Terrorism Risk Insurance Market,” Senate Committee on Banking, Housing, and Urban Affairs, September 25, 2013.\textsuperscript{21}

• “The Terrorism Risk Insurance Act of 2002,” House Committee on Financial Services, September 19, 2013.\textsuperscript{22}

Goals and Specifics of the Current TRIA Program

The original TRIA legislation’s stated goals were to (1) create a temporary federal program of shared public and private compensation for insured terrorism losses to allow the private market to stabilize; (2) protect consumers by ensuring the availability and affordability of insurance for terrorism risks; and (3) preserve state regulation of insurance. Although Congress has amended specific aspects of the original act, the general operation of the program largely follows the original statute. The changes to the program have largely reduced the government coverage for terrorism losses, except that the 2007 amendments expanded coverage to losses due to domestic terrorism, rather than limiting the program to foreign terrorism.

Federal Government Sharing of Terrorism Losses

To meet the first goal, the TRIA program creates a mechanism through which the federal government could share insured commercial property/casualty\textsuperscript{23} losses with the private insurance market. The role of federal loss sharing depends on the size of the insured loss. For a relatively small loss, there is no federal sharing. For a medium-sized loss, the federal role is to spread the loss over time and over the entire insurance industry, providing assistance up front but then recouping the payments through a broad levy on insurance policies afterwards. For a large loss, the federal government is to pay most of the losses, although recoupment is possible in these circumstances as well.


\textsuperscript{23} Commercial insurance is generally insurance purchased by businesses in contrast to personal lines of insurance, which is purchased by individuals. This means damage to individual homes and autos would not be covered under the TRIA program. Property/casualty insurance includes most lines of insurance except for life insurance and health insurance.
The precise criteria under the current TRIA program are as follows:

1. An individual act of terrorism must be certified jointly by the Secretary of the Treasury, Secretary of State, and Attorney General; losses must exceed $5 million in the United States or to U.S. air carriers or sea vessels for an act of terrorism to be certified.

2. The federal government shares in an insurer’s losses due to a certified act of terrorism only if “the aggregate industry insured losses resulting from such certified act of terrorism”\(^{24}\) exceed $100 million.

3. The federal program covers only commercial property and casualty insurance, and excludes by statute several specific lines of insurance.\(^{25}\)

4. Each insurer is responsible for paying out a certain amount in claims—known as its deductible—before receiving federal coverage. An insurer’s deductible is proportionate to its size, equaling 20% of an insurer’s annual direct earned premiums for the commercial property/casualty lines of insurance specified in TRIA.

5. Once the $100 million aggregate loss threshold and 20% deductible are passed, the federal government is to cover 85% of each insurer’s losses above its deductible until the amount of losses totals $100 billion.

6. After $100 billion in aggregate losses, there is no federal government coverage and no requirement that insurers provide coverage.

7. In the years following the federal sharing of insurer losses, but prior to September 30, 2017, the Secretary of the Treasury is required to establish surcharges on property/casualty insurance policies to recoup 133% of some or all of the outlays to insurers under the program. If losses are very high, the Secretary has the authority to assess surcharges, but is not required to do so. (See “Recoupment Provisions” below for more detail.)

**Initial Loss Sharing**

The initial loss sharing under TRIA can be seen in Figure 1, adapted from a report by the Congressional Budget Office (CBO). The exact amount of the 20% deductible at which TRIA coverage would begin depends on how the losses are distributed among insurance companies. In the aggregate, 20% of the direct-earned premiums for all of the property/casualty lines specified in TRIA totaled approximately $36 billion according to 2012 data supplied by the National Association of Insurance Commissioners (NAIC). TRIA coverage is likely, however, to begin under this amount as the losses from an attack are unlikely to be equally distributed among insurance companies.


\(^{25}\) Named lines of insurance that are not covered are federal crop insurance, private crop or livestock insurance, private mortgage insurance, title insurance, financial guaranty insurance of single-line guaranty insurers, medical malpractice, flood insurance, reinsurance, and all life insurance products.
Recoupment Provisions

The precise amount to be recouped is determined by the interplay between a number of different factors in the law and in the insurance marketplace. The general result of the recoupment provisions is that, for attacks that result in under $27.5 billion in insured losses, the Treasury Secretary is required to recoup 133% of the government outlays through surcharges on property/casualty insurance policies. For events with insured losses over $27.5 billion, the Secretary has discretionary authority to recoup all the government outlays and may be required to partially recoup the government outlays depending on the size of the attacks and the amount of uncompensated losses paid by the insurance industry. (See the Appendix for more information on exact recoupment calculations.) The mandatory recoupment is required to occur prior to the end

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26 This $27.5 billion figure is the current one and has been in effect since 2007. At the beginning of the TRIA program, this started at $10 billion and increased over time.
of FY2017. Since the latest reauthorization was passed in 2007, this requirement resulted in all recoupment being completed within a 10-year timeframe. For an attack causing large insured loses, however, this requirement could result in high surcharges being applied for a relatively short time.

Program Administration

The administration of the TRIA program was originally left generally to the Secretary of the Treasury. This was changed somewhat in the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010.27 The act created a new Federal Insurance Office (FIO) to be located in the Department of the Treasury. Among the duties specified for the FIO in the legislation was to assist the Secretary in the administration of the Terrorism Insurance Program.28

TRIA Consumer Protections

TRIA addresses the second goal, to protect consumers, by requiring those insurers that offer the lines of insurance covered by TRIA to make terrorism insurance available prospectively to their commercial policyholders. This coverage may not differ materially from coverage for other types of losses. Each terrorism insurance offer must reveal both the premium charged for terrorism insurance and the possible federal share of compensation. Policyholders are not, however, required to purchase coverage. If the policyholder declines to purchase terrorism coverage, its insurer can exclude terrorism losses. The law itself does not limit what insurers can charge for terrorism risk insurance, though state regulators typically have the authority under state law to modify excessive, inadequate, or unfairly discriminatory rates.

Preservation of State Insurance Regulation

TRIA’s third goal, to preserve state regulation of insurance, is expressly accomplished in Section 106(a), which provides “Nothing in this title shall affect the jurisdiction or regulatory authority of the insurance commissioner [of a state].” The Section 106(a) provision has two exceptions: (1) the federal statute preempts any state definition of an “act of terrorism” in favor of the federal definition and (2) state rate and form approval laws for terrorism insurance were preempted from enactment to the end of 2003. In addition to these exceptions, Section 105 of the law also preempts state laws with respect to insurance policy exclusions for acts of terrorism.

Coverage for Nuclear, Chemical, Biological, and Radiological Terrorism

A terrorist attack with some form of NCBR29 weapon would often be considered the most likely type of attack causing large scale losses. The current TRIA statute does not specifically include or

29 There is some variance in the acronym used for such attacks. The U.S. Department of Defense, for example, uses “CBRN,” rather than NCBR, in its Dictionary of Military and Associated Terms; see p. 86 at http://www.scribd.com/ (continued...)
exclude NCBR events; thus, the TRIA program in general would cover insured losses from terrorist actions due to NCBR as it would for an attack by conventional means. The term insured losses, however, is a meaningful distinction. Except for workers compensation insurance, most insurance policies that would fall under the TRIA umbrella include exclusions that would likely limit insurer coverage of an NCBR event, whether it was due to terrorism or to some sort of accident, although these exclusions have never been legally tested in the United States after a terrorist event. If these exclusions are invoked and do indeed limit the insurer losses due to NCBR terrorism, they would also limit the TRIA coverage of such losses. Language that would have specifically extended TRIA coverage to NCBR events was offered in the past, but was not included in legislation as enacted. In 2007, the Government Accountability Office (GAO) was directed to study the issue and a GAO report was issued in 2008. H.R. 4871 provides for higher federal cost sharing and a lower program trigger in the event of an NCBR attack, but does not specifically address NCBR exclusions. Other TRIA extension bills in the 113th Congress have not specifically addressed NCBR events.

Background on Terrorism Insurance

Insurability of Terrorism Risk

Stripped to its most basic elements, insurance is a fairly straightforward operation. An insurer agrees to assume an indefinite future risk in exchange for a definite current premium from a consumer. The insurer pools a large number of risks such that at any given point in time, the ongoing losses will not be larger than the current premiums being paid, plus the residual amount of past premiums that the insurer retains and invests, plus, in a last resort, any borrowing against future profits if this is possible. For the insurer to operate successfully and avoid bankruptcy, it is critical to accurately estimate the probability of a loss and the severity of that loss so that a sufficient premium can be charged. Insurers generally depend upon huge databases of past loss information in setting these rates. Everyday occurrences, such as automobile accidents or natural deaths, can be estimated with great accuracy. Extraordinary events, such as large hurricanes, are more difficult, but insurers have many years of weather data, coupled with sophisticated computer models, with which to make predictions.

Terrorism risk is seen by many to be so fundamentally different from other risks, making it essentially uninsurable by the private insurance market and thus requiring a government solution. The argument that terrorism risk is uninsurable typically focuses on lack of public data about both the probability and severity of terrorist acts. The reason for the lack of historical data would generally be seen as a good thing—very few terrorist attacks are attempted and fewer have...
succeeded. This, however, does not assuage the fiduciary duty of an insurance company president not to put a company at risk by insuring against an event that could bankrupt the firm. As a replacement for large amounts of historical data, insurers turn to various forms of models similar to those used to assess future hurricane losses. Even the best model, however, can only partly replace good data, and terrorism models are still relatively new compared with hurricane models.

One prominent insurance textbook identifies four ideal elements of an insurable risk: (1) a sufficiently large number of insureds to make losses reasonably predictable; (2) losses must be definite and measurable; (3) losses must be fortuitous or accidental; and (4) losses must not be catastrophic (i.e., it must be unlikely to produce losses to a large percentage of the risks at the same time). Terrorism risk in the United States would appear to fail the first criterion. It also likely fails the third due to the malevolent human actors behind terrorist attacks, whose motives, means, and targets of attack are constantly in flux. Whether it fails the fourth criterion is largely decided by the underwriting actions of insurers themselves (i.e., whether the insurers insure a large number of risks in a single geographic area that would be affected by a terrorist strike). Unsurprisingly, insurers generally have sought to limit their exposures in particular geographic locations with a conceptually higher risk for terrorist attacks, making terrorism insurance more difficult to find in those areas.

**International Experience with Terrorism Risk Insurance**

Although the U.S. experience with terrorism is relatively limited, other countries have dealt with the issue more extensively and have developed their own responses to the challenges presented by terrorism risk. Spain, which has seen significant terrorist activity by Basque separatist movements, insures against acts of terrorism via a broader government-owned reinsurer that has provided coverage for catastrophes since 1954. The United Kingdom, responding to the Irish Republican Army attacks in the 1980s, created Pool Re, a privately owned mutual insurance company with government backing, specifically to insure terrorism risk. In the aftermath of the September 11, 2001, attacks, many foreign countries reassessed their terrorism risk and created a variety of approaches to deal with the risk. The UK greatly expanded Pool Re, whereas Germany created a private insurer with government backing to offer terrorism insurance policies. Germany’s plan, like TRIA in the United States, was created as a temporary measure. It has been extended since its inception and is now set to expire at the end of 2015. Not all countries, however, concluded that some sort of government backing for terrorism insurance was necessary. Canada specifically considered, and rejected, creating a government program following September 11, 2001.

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Previous U.S. Experience with “Uninsurable” Risks

Terrorism risk post-2001 is not the first time the United States has faced a risk perceived as uninsurable in private markets that Congress chooses to address through government action. During World War II, for example, Congress created a “war damage” insurance program, and there are current programs insuring against aviation war risk and flood losses, respectively.

The closest previous analog to the situation with terrorism risk may be the federal riot reinsurance program created in the late 1960s. Following large scale riots in American cities in the late 1960s, insurers generally pulled back from insuring in those markets, either adding policy exclusions to limit their exposure to damage from riots or ceasing to sell property damage insurance altogether. In response, Congress created a riot reinsurance program as part of the Housing and Urban Development Act of 1968. The federal riot reinsurance program offered reinsurance contracts similar to commercial excess reinsurance. The government agreed to cover some percentage of an insurance company’s losses above a certain deductible in exchange for a premium paid by that insurance company. Private reinsurers eventually returned to the market, and the federal riot reinsurance program was terminated in 1985.

The Terrorism Insurance Market

Post-9/11 and Pre-TRIA

The September 2001 terrorist attacks, and the resulting billions of dollars in insured losses, caused significant upheaval in the insurance market. Even before the attacks, the insurance market was showing signs of a cyclical “hardening” of the market in which prices typically rise and availability is somewhat limited. The unexpectedly large losses caused by terrorist acts exacerbated this trend, especially with respect to the commercial lines of insurance most at risk for terrorism losses. Post-September 11, insurers and reinsurers started including substantial surcharges for terrorism risk, or, more commonly, they excluded coverage for terrorist attacks altogether. Reinsurers could take these steps rapidly because reinsurance contracts and rates are generally unregulated. Primary insurance contracts and rates are more closely regulated by the individual states, and the exclusion of terrorism coverage for the individual purchaser of insurance required regulatory approval at the state level in most cases. States acted fairly quickly, and, by early 2002, 45 states had approved insurance policy language prepared by the Insurance Services Office, Inc. (ISO, an insurance consulting firm), excluding terrorism damage in standard commercial policies.

The lack of readily available terrorism insurance caused fears of a larger economic impact, particularly on the real estate market. In most cases, lenders prefer or require that a borrower

36 For more information, see http://www.faa.gov/about/office_org/headquarters_offices/apl/aviation_insurance/.
37 For more information, see CRS Report R40650, National Flood Insurance Program: Background, Challenges, and Financial Status, by Rawle O. King.
maintain insurance coverage on a property. Lack of terrorism insurance coverage could lead to defaults on existing loans and a downturn in future lending, causing economic ripple effects as buildings are not built and construction workers remain idle.

The 14-month period after the September 2001 terrorist attacks and before the November 2002 passage of TRIA provides some insight into the effects of a lack of terrorism insurance. Some examples in September 2002 include the Real Estate Round Table releasing a survey finding that “$15.5 billion of real estate projects in 17 states were stalled or cancelled because of a continuing scarcity of terrorism insurance” and Moody’s Investors Service downgrading $4.5 billion in commercial mortgage-backed securities. This picture, however, was not uniform. For example, in July 2002, The Wall Street Journal reported that “despite concerns over landlords’ ability to get terrorism insurance, trophy properties were in demand.” The Congressional Budget Office concluded in 2005 that “[TRIA] appears to have had little measurable effect on office construction, employment in the construction industry, or the volume of commercial construction loans made by large commercial banks,” but CBO also notes that variety of economic factors at the time “could be masking positive macroeconomic effects of TRIA.”

After TRIA

The “make available” provisions of TRIA addressed the availability problem in the terrorism insurance market, as insurers were required by law to offer commercial terrorism coverage. There was significant uncertainty, however, as to how businesses would react, because there was no general requirement to purchase terrorism coverage and the pricing of terrorism coverage was initially high. Initial consumer reaction to the terrorism coverage offers was relatively subdued. Marsh, Inc., a large insurance broker, reports that only 27% of their clients bought terrorism insurance in 2003. This take-up rate, however, climbed relatively quickly to 49% in 2004 and 58% in 2005. Since 2005, the take-up rate has remained near 60%, with Marsh reporting 62% in 2012.

The price for terrorism insurance has appeared to decline over the past decade, although available pricing data are based on surveys; thus, the level of pricing may not always be comparable between sources. The 2013 report by the President’s Working Group on Financial Markets shows a high of above 7% for the median terrorism premium as a percentage of the total property premium in 2003, with a generally downward trend, and the latest values around 3%. These values were reported by Aon, another major insurance broker. While the trend may be downward,

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44 Although there is no requirement in federal law to purchase terrorism coverage, businesses may be required by state law to purchase the coverage. This is particularly the case in workers compensation insurance. Market forces, such as requirements for commercial loans, may also compel purchase of terrorism coverage.
there has been variability, particularly across industries. For example, Marsh reported rates in 2009 as high as 24% of the property premium for financial institutions and as low as 2% in the food and beverage industry.\textsuperscript{47} This variability dropped in the report by Marsh as the rates for 2012 vary from 7% in the transportation industry and the hospitality and gaming industry to 1% in the energy and mining industry.\textsuperscript{48}

The willingness of insurers to cover terrorism risk, as well as their financial capability to do so, has increased over the past decade. From the late 2001 and 2002 marketplace, where terrorism coverage was essentially unavailable, recent estimates from the insurance broker Guy Carpenter are that between $6 billion and $8 billion in terrorism reinsurance capacity is available in the U.S. market.\textsuperscript{49} The combined policyholder surplus among all U.S. property/casualty insurers was $674.0 billion at the end of 2013, up from $293.5 billion at the start of 2002.\textsuperscript{50} This amount, however, backs all policies in the United States and is subject to depletion in a wide variety of events. Extreme weather losses could particularly draw capital away from the terrorism insurance market, as such weather events share some risk characteristics with large terrorist attacks.

**Evolution of Terrorism Risk Insurance Laws**

Table 1 presents a side-by-side comparison of the original TRIA law, along with the reauthorizing laws of 2005 and 2007.
### Table 1. Side-by-Side of Terrorism Risk Insurance Laws

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td><strong>Expiration Date</strong></td>
<td>December 31, 2005 (§108(a))</td>
<td>December 31, 2007 (§2)</td>
<td>December 31, 2014 (§3(a))</td>
</tr>
<tr>
<td><strong>“Act of Terrorism” Definition</strong></td>
<td>For an act of terrorism to be covered under TRIA, it must be a violent act committed on behalf of a foreign person or interest as part of an effort to coerce the U.S. civilian population or influence U.S. government policy. It must have resulted in damage within the United States or to a U.S. airliner or mission abroad. Terrorist act is to be certified by the Secretary of the Treasury in concurrence with the Attorney General and Secretary of State. (§102(1)(A))</td>
<td>No Change</td>
<td>Removed requirement that a covered act of terrorism be committed on behalf of a foreign person or interest. (§2)</td>
</tr>
<tr>
<td><strong>Limitation on Act of Terrorism Certification in Case of War</strong></td>
<td>Terrorist act would not be covered in the event of a war, except for workers compensation insurance. (§102(1)(B)(I))</td>
<td>No Change</td>
<td>No Change</td>
</tr>
<tr>
<td><strong>Minimum Damage To Be Certified</strong></td>
<td>Terrorist act must cause more than $5 million in property and casualty insurance losses to be certified. (§102(1)(B)(ii))</td>
<td>No Change</td>
<td>No Change</td>
</tr>
<tr>
<td><strong>Aggregate Industry Loss Requirement/Program Trigger</strong></td>
<td>No Provision</td>
<td>Created a “program trigger” that would prevent coverage under the program unless “aggregate industry losses resulting from such certified act of terrorism” exceed $50 million in 2006 and $100 million for 2007. (§6)</td>
<td>No Change. Program trigger remains at $100 million until 2014. (§3 (c))</td>
</tr>
<tr>
<td><strong>Insurer Deductible</strong></td>
<td>7% of earned premium for 2003, 10% of earned premium for 2004, 15% of earned premium for 2005. (§102(7))</td>
<td>Raised deductible to 17.5% for 2006 and 20% for 2007. (§3)</td>
<td>No Change. Deductible remains at 20% until 2014. (§3(c))</td>
</tr>
</tbody>
</table>
### Covered Lines of Insurance

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>Covered Lines of Insurance</td>
<td>Commercial property/casualty insurance, including excess insurance, workers’ compensation, and surety but excluding crop insurance, private mortgage insurance, title insurance, financial guaranty insurance, medical malpractice insurance, health or life insurance, flood insurance, or reinsurance. (§102(12))</td>
<td>Excluded commercial auto, burglary and theft, professional liability (except for directors and officers liability), and farm owners multiple peril from coverage. (§3)</td>
<td>No change from P.L. 109-144</td>
</tr>
</tbody>
</table>

### Mandatory Availability

<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>Mandatory Availability</td>
<td>Every insurer must make terrorism coverage that does not differ materially from coverage applicable to losses other than terrorism. (§103(c))</td>
<td>No Change. Mandatory availability extended through 2007. (§2(b))</td>
<td>No Change. Mandatory availability extended through 2014. (§3(c))</td>
</tr>
</tbody>
</table>

### Insured Loss Shared Compensation

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<tr>
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</thead>
<tbody>
<tr>
<td>Insured Loss Shared Compensation</td>
<td>Federal share of losses will be 90% for insured losses that exceed the applicable insurer deductible. (§103(e))</td>
<td>Reduced federal share of losses to 85% for 2007. (§4)</td>
<td>No Change. Federal share remains at 85% through 2014.</td>
</tr>
</tbody>
</table>

### Cap on Annual Liability

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<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Cap on Annual Liability</td>
<td>Federal share of compensation paid under the program will not exceed $100 billion and insurers are not liable for any portion of losses that exceed $100 billion unless Congress acts otherwise to cover these losses. (§103(e))</td>
<td>No Change</td>
<td>Removed the possibility that a future Congress could require insurers to cover some share of losses above $100 billion if the insurer has met its individual deductible. Requires insurers to clearly disclose this to policy holders. (§4(a) and §4(d))</td>
</tr>
</tbody>
</table>

### Payment Procedures if Losses Exceed $100,000,000,000

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Payment Procedures if Losses Exceed $100,000,000,000</td>
<td>After notice by the Secretary of the Treasury, Congress determines the procedures for payments if losses exceed $100 billion. (§103(3))</td>
<td>No Change</td>
<td>Required Secretary of the Treasury to publish regulations within 240 days of passage regarding payments if losses exceed $100 billion. (§4(c))</td>
</tr>
</tbody>
</table>

### Aggregate Retention Amount Maximum

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
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<td>--------------------------------------------------------------------------------------------------</td>
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<td>--------------</td>
</tr>
<tr>
<td>Mandatory Recoupment of Federal Share</td>
<td>If insurer losses are under the aggregate retention amount, a mandatory recoupment of the federal share of the loss will be imposed. If insurer losses are over the aggregate retention amount, such recoupment is at the discretion of the Secretary of the Treasury. (§103(e)(7))</td>
<td>No Change</td>
<td>Increases total recoupment amount to be collected by the premium surcharges to 133% of the previously defined mandatory recoupment amount. (§4(e)(1)(A))</td>
</tr>
<tr>
<td>Recoupment Surcharge</td>
<td>Surcharge is limited to 3% of property-casualty insurance premium and may be adjusted by the Secretary to take into account the economic impact of the surcharge on urban commercial centers, the differential risk factors related to rural areas and smaller commercial centers, and the various exposures to terrorism risk across lines of insurance. (§103(e)(8))</td>
<td>No Change</td>
<td>Removes 3% limit for mandatory surcharge. (§4(e)(2)(A))</td>
</tr>
</tbody>
</table>


Notes: Section numbers for the initial TRIA law are as codified in 15 U.S.C. §6701 note. Section numbers for P.L. 109-144 and P.L. 110-160 are from the legislation as enacted.
Appendix. Calculation of TRIA Recoupment Amounts

Table A-1 contains illustrative examples of how the recoupment for the government portion of terrorism losses under TRIA might be calculated in the aggregate for various sizes of losses. The amount of the deductible in the chart is simply assumed to be 30% of the insured losses for illustrative purposes. Without knowing the actual distribution of losses due to a terrorist attack, it is impossible to know what the actual deductible will be. The conclusions of the chart with regard to recoupment, however, hold across different actual deductible amounts.

The specific provisions of the law define the “insurance marketplace aggregate retention amount” (Column F) as the lesser of $27.5 billion or the total amount of insured losses (Column A). The “mandatory recoupment amount” (Column G) is defined as the difference between $27.5 billion and the aggregate insurer losses that were not compensated for by the program (i.e., the total of the insurers’ deductible (Column B) and their 15% loss share (Column C)). If the aggregate insured loss is less than $27.5 billion, the law requires recoupment of 133% of the government outlays (Column H). For insured losses over $27.5 billion, the mandatory recoupment amount decreases, thus the Secretary would be required to recoup less than 133% of the outlays. Depending on the precise deductible amounts, the uncompensated industry losses (Column D) may eventually rise to be greater than $27.5 billion, which would then mean that the mandatory recoupment provisions would not apply. The Secretary would still retain discretionary authority to apply recoupment surcharges no matter what level uncompensated losses reached.
### Table A-1. Example of TRIA Recoupment Calculations

($ billions)

<table>
<thead>
<tr>
<th>Column A</th>
<th>Column B</th>
<th>Column C</th>
<th>Column D</th>
<th>Column E</th>
<th>Column F</th>
<th>Column G</th>
<th>Column H</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Theoretical Insured Losses</td>
<td>Theoretical Insurer 15% share of Insured Losses (0.15x(A-B))</td>
<td>Insurance Industry Uncompensated losses (B+C)</td>
<td>Government 85% share of Insured Losses (0.85x(A-B))</td>
<td>Aggregate Retention Amount (A or $27.5)</td>
<td>Mandatory Recoupment Amount (F-D)</td>
<td>Amount Required to be Recouped (Gx1.33)</td>
</tr>
<tr>
<td>$0.1</td>
<td>$0.03</td>
<td>$0.01</td>
<td>$0.04</td>
<td>$0.06</td>
<td>$0.1</td>
<td>$0.06</td>
<td>$0.08</td>
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<tr>
<td>$0.5</td>
<td>$0.15</td>
<td>$0.05</td>
<td>$0.2</td>
<td>$0.3</td>
<td>$0.5</td>
<td>$0.3</td>
<td>$0.4</td>
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<tr>
<td>$1.0</td>
<td>$0.3</td>
<td>$0.1</td>
<td>$0.4</td>
<td>$0.6</td>
<td>$1.0</td>
<td>$0.6</td>
<td>$0.8</td>
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<tr>
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<td>$1.5</td>
<td>$0.5</td>
<td>$2.0</td>
<td>$3.0</td>
<td>$3.0</td>
<td>$3.0</td>
<td>$4.0</td>
</tr>
<tr>
<td>$10.0</td>
<td>$3.0</td>
<td>$1.1</td>
<td>$4.1</td>
<td>$6.0</td>
<td>$10.0</td>
<td>$6.0</td>
<td>$7.9</td>
</tr>
<tr>
<td>$20.0</td>
<td>$6.0</td>
<td>$2.1</td>
<td>$8.1</td>
<td>$11.9</td>
<td>$20.0</td>
<td>$11.9</td>
<td>$15.8</td>
</tr>
<tr>
<td>$27.5</td>
<td>$8.3</td>
<td>$2.9</td>
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<td>$16.4</td>
<td>$27.5</td>
<td>$16.4</td>
<td>$21.8</td>
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<tr>
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<td>$9.0</td>
<td>$3.2</td>
<td>$12.2</td>
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<td>$15.4</td>
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<tr>
<td>$100.0</td>
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<td>$40.5</td>
<td>$59.5</td>
<td>$27.5</td>
<td>$0</td>
<td>$0</td>
</tr>
</tbody>
</table>

**Source:** U.S. Treasury, TRIA statute as amended; calculations by CRS.

**Notes:** Totals may not sum due to rounding. For illustrative purposes, the deductible size set at 30% of the insured loss size; actual deductible will vary depending on the distribution of events.

### Author Contact Information

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