



Welcome to DD 21 RFP Review

CAPT Tom Bush, DD 21 PM
Mr. Mike Gutermuth, DD 21 PCO *27 February 1998*

4.7 Proposal Organization

Volume Number	Volume Part	Subject	Page Limit	Copies
I	A	Executive Summary	*	2
I	B	Program Description	*	2
I	C	Proposed Agreement	*	2
I	D	Price Proposal	5	2
II		Classified Proposal	*	2

Total of parts A, B, C, D & Vol II 100

4.10 Objections to Solicitation and Award

- ◆ **Any objections to the terms of this solicitation must be presented in writing within ten (10) calendar days of the release of this solicitation. Any objections to the evaluation or award of agreements must be presented in writing within ten (10) calendar days of the date the objector knows or should have known the basis for its objection.**

4.11 Debriefings

- ◆ Offerors shall be debriefed and provided the basis for the agreement award, if a written request is received by the Agreements Administrator within five days of the agreement award. Offerors who fail to submit a timely request under this provision will not be debriefed.

Article I: Scope of the Agreement

- ◆ The Government anticipates that Offerors may form teams and/or develop other innovative business relationships for this effort. In such a case, this Article must identify the single U.S. Contractor that has the responsibility and authority for the overall performance of this agreement and identify all team participants.

Article II: Term

- ◆ **B. Termination Provisions**

Subject to a reasonable determination that the project will not produce beneficial results commensurate with the expenditure of resources or for good cause, the Government may terminate this Agreement by written notice to the other Party, provided that such written notice is preceded by consultation between the Parties.

Article IV: Payable Event Schedule Phase 1

<u>Task</u>	<u>Payable Milestone</u>	<u>Payment</u>	<u>Schedule</u>
1	Post Award Conference completed	\$400,000	30 DAA
2	In Process Review #1 completed	\$2,000,000	120 DAA
3	In Process Review #2 completed	\$2,500,000	210 DAA
4	Alternate Systems Rvw completed	\$3,000,000	270 DAA
5	Prelim Systems Reqts Review completed	\$1,100,000	360 DAA

Article IX: Patent Rights

- ◆ . . . It is NAVSEA's intent to have royalty free patent rights necessary to procure systems and subsystems, operate, maintain and upgrade the DD 21 System and subsystems throughout the System life cycle. Propose a provision setting forth your concept of Patent Rights using the clause at FAR 52.227-11 as a point of departure. . .

Article X: Rights in Technical Data and Computer Software

- ◆ . . . It is NAVSEA's intent to have the technical data and computer software rights necessary to procure systems and subsystems, operate, maintain, and upgrade the DD 21 System and subsystems throughout the system life cycle. NAVSEA anticipates that the Navy will need less than unlimited rights in Phases I and II, but will require greater rights beginning in Phase III. Propose a provision setting forth your concept of rights in technical data and computer software, using the DFARS clauses, particularly those at 252.227-7013, 252.227-7014, and 252.227-7015 as a point of departure. . .

Article XII: Government Furnished Equipment / Information

- ◆ There is no Government Furnished Equipment / Government Furnished Information envisioned for the DD 21 System. The Contractor is responsible for all systems and information for the DD 21 System.

Article XVII: Teaming Arrangements

- ◆ During the period of this agreement, no integrator or shipbuilder shall enter into an exclusive arrangement with any other integrator or shipbuilder with regard to the design, construction, and/or support of the DD 21 System. In other words, no teaming arrangement shall preclude team members from simultaneously being on a competitors team. Companies may establish appropriate firewalls to permit participation on multiple teams. The Team leader will select the follow shipbuilder before Phase III.

III. Government Minimum Events Contracting Phase 1

- ◆ Post Award Conference
- ◆ In Process Review #1
- ◆ In Process Review #2
- ◆ Alternative Systems Review
- ◆ Preliminary Systems Requirements Review
- ◆ Phase I Completion

III. Ensuring Competitive and Innovative Business Arrangements

- ◆ The Offeror should thoroughly describe its process to ensure competitive and innovative business arrangements . . .
- ◆ Note: In the event the Government receives only one proposal or determines that only one proposal is acceptable, the Government may use the above information to establish if viable competition exists within the one Offeror (team) as a part of its determination of whether or not to award only one agreement.

Part III. Basis for Award

Basis for Award of Phase I

- ◆ The evaluation criteria (evaluation of the Offeror's proposal and the Offeror's performance under the agreement) are as follows:
 - How well the Offeror's proposal demonstrates its ability to execute Phases I, II, III, IV and V within life cycle cost constraints, with on-time delivery and effective System management processes.
 - How well the Offeror's proposal demonstrates, through prototypes (e.g., Smart Product Model), capability to satisfy or exceed the operational requirements document through the Contractor's Performance Specification, within the context of the design reference mission and concept of operations, within affordability constraints.
 - How well the Offeror's proposal demonstrates its ability to transition initial design to detailed design, manufacturing/construction and operation and support.
 - How well the Offeror's proposal demonstrates affordability, manageability, capability, producibility, testability, upgradability and maintainability.

RFP Highlights.PPT
2/26/98

Slide 36

Basis for Award of Phase II

- ◆ How well the Offeror's proposal demonstrates its ability to execute Phases II, III, IV and V within life cycle cost constraints, with on-time delivery and effective System management processes.
- ◆ How well the Offeror's proposal demonstrates, through prototypes (e.g., Smart Product Model), capability to satisfy or exceed the operational requirements document through the Contractor's Performance Specification, within the context of the design reference mission and concept of operations, within affordability constraints.
- ◆ How well the Offeror's proposal demonstrates its ability to transition initial design to detailed design, manufacturing/construction and operation and support.
- ◆ How well the Offeror's proposal demonstrates affordability, manageability, capability, producibility, testability, upgradability and maintainability.

RFP Highlights.PPT
2/26/98

Slide 37

Basis for Award of Phase III

- ◆ How well the Offeror's proposal demonstrates its ability to execute Phases III, IV and V within life cycle cost constraints, with on-time delivery and effective System management processes.
- ◆ How well the Offeror's proposal demonstrates, through prototypes (e.g., Smart Product Model), capability to satisfy or exceed the operational requirements document through the Contractor's Performance Specification, within the context of the design reference mission and concept of operations, within affordability constraints.
- ◆ How well the Offeror's proposal demonstrates its ability to transition initial design to detailed design, manufacturing/construction and operation and support.
- ◆ How well the Offeror's proposal demonstrates affordability, manageability, capability, producibility, testability, upgradability and maintainability.

RFP Highlights.PPT
2/26/98

Slide 38